Buyer Instructions

- Cattle will be offered for sale at the Empire Dryden Sale Barn on December 16, 2015, 3:30 pm.
- Information on the cattle is available at http://beefcattle.ansci.cornell.edu/, or from Mike Baker, Cornell Beef Extension Specialist, mjb28@cornell.edu, 607-255-5923, Bill Gibson, wrq56@cornell.edu, 518-588-6032, CCE-Otsego County, Ron Kuck, CCE-Jefferson County, rak76@cornell.edu, 315-788-8450 x234.
- A video of the cattle can be viewed at http://beefcattle.ansci.cornell.edu/ under “Events/Programs”
- Buyers must call Empire Livestock, Dryden 607-844-9104 the week prior to the sale (Dec. 7-11) register for the sale.
- Bidding will take place on sale day, Dec 16, 3:30 PM. You can bid in person at Empire Dryden, or on the phone, by calling: 1-888-394-8197, Pass code: 441517.
- Cattle are officially evaluated using USDA Feeder Calf grades by Levi Geyer, USDA Agriculture Marketing Service. He also provided estimated weight ranges, breeds/colors, feed program, health program, flesh condition, and cleanliness score.

Payment

- Buyers are to make payment for cattle on the date the cattle are picked up. Payment arrangements should be made through Empire Livestock, Dryden.
- An adjustment in price ("slide") will be used if the actual weight of the cattle is heavier than the estimated weight of the load. The "slide" amount will be as follows:

<table>
<thead>
<tr>
<th>Slide</th>
<th>lb over advertised</th>
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<tbody>
<tr>
<td>-$.04</td>
<td>10 lb – 50 lb</td>
</tr>
<tr>
<td>-$.06</td>
<td>&gt;50 lb</td>
</tr>
</tbody>
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Delivery

- The successful buyer will pick up cattle within seven (7) days following the sale unless otherwise stated.
- Buyer must give consignor at least 24 hours notice of pick up time.
- Sunday is not considered a delivery day.
- Cattle will be delivered by the seller to the designated weighing station or livestock market.
- Cattle will be weighed on certified scales by representatives of the Livestock Auction Market handling the transaction or on truck certified scales.
- Buyers are responsible for obtaining any and all necessary health papers to accompany cattle to their destination.