

# An analysis of the generalizability and stability of the Halo Effect during the COVID-19 pandemic outbreak

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*Submitted to Journal:*  
Frontiers in Psychology

*Specialty Section:*  
Personality and Social Psychology

*Article type:*  
Original Research Article

*Manuscript ID:*  
631871

*Received on:*  
21 Nov 2020

*Frontiers website link:*  
[www.frontiersin.org](http://www.frontiersin.org)

In review

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### *Conflict of interest statement*

The authors declare that the research was conducted in the absence of any commercial or financial relationships that could be construed as a potential conflict of interest

### *Author contribution statement*

G.G. and G.E. conceptualized, designed and conducted the study. A.L. and P.S. revised the analytical method. G.G. drafted the manuscript, while all the authors contributed to the final version of the manuscript. G.E. supervised the project.

### *Keywords*

halo effect, Aesthetics, trustworthiness, SARS-nCoV-2, ethnicity

### *Abstract*

Word count: 273

The influence on the global evaluation of a person based on the perception of a single trait is a phenomenon widely investigated in social psychology. Mostly defined as Halo Effect, this phenomenon has been deeply studied for more than a hundred years now, and findings such as the relationship between aesthetic perception and other personality traits—like competence and trustworthiness—have since been uncovered. The latter plays an especially crucial role in individuals' social interactions. Despite the large body of literature published on the Halo Effect, and especially on the relationship between aesthetic appearance and perceived trustworthiness, little is known about the overall generalizability of the effect, as almost all of the studies have been conducted on adult participants from western countries. Moreover, little is known about the stability of the effect over time, in the event of major destabilization, such as the outbreak of a pandemic. In this work, the cross-cultural generalizability of the Halo Effect is investigated before and during the first few months of the COVID-19 pandemic. An analysis of the generalizability and stability over time of the Halo Effect is presented. Participants (N = 380, N = 145 Asians, N = 235 Caucasians) have been asked to rate the aesthetic and perceived trustworthiness of a set of human faces of different ages, gender, and ethnicity. Result of our analysis demonstrated that the Halo Effect (Aesthetic x Trustworthiness) is influenced by the age of presented faces, but not by their gender or ethnicity. Moreover, our results show that the strength of the effect can be affected by external events and that the volatility is higher for adults than children's faces.

### *Contribution to the field*

The manuscript presents a research work on the generalizability of the Halo Effect over different cultural groups. To the best of our knowledge, this is the very first study that consider age, gender, and ethnicity of presented faces simultaneously to investigate how they concur in shaping the Halo Effect (Aesthetics x Trustworthiness). Moreover, this study is among the limited number of works that compares different ethnic groups within the study of the Halo Effect. Additionally, here we investigate the stability of the Halo Effect before and after the pandemic outbreak, providing a first investigation on how the Halo Effect is influenced by global events.

### *Funding statement*

G.E. was supported by NAP SUG 2015, Singapore Ministry of Education ACR Tier 1 (RG149/16 and RT10/19).

*Ethics statements*

*Studies involving animal subjects*

Generated Statement: No animal studies are presented in this manuscript.

*Studies involving human subjects*

Generated Statement: The studies involving human participants were reviewed and approved by Institutional Review Board - Nanyang Technological University. The patients/participants provided their written informed consent to participate in this study.

*Inclusion of identifiable human data*

Generated Statement: No potentially identifiable human images or data is presented in this study.

In review

*Data availability statement*

Generated Statement: The datasets presented in this study can be found in online repositories. The names of the repository/repositories and accession number(s) can be found below: <https://doi.org/10.21979/N9/5IIVOM>.

In review

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## 2 ABSTRACT

3 The influence on the global evaluation of a person based on the perception of a single trait  
4 is a phenomenon widely investigated in social psychology. Mostly defined as *Halo Effect*, this  
5 phenomenon has been deeply studied for more than a hundred years now, and findings such  
6 as the relationship between aesthetic perception and other personality traits —like competence  
7 and trustworthiness— have since been uncovered. The latter plays an especially crucial role in  
8 individuals' social interactions. Despite the large body of literature published on the Halo Effect,  
9 and especially on the relationship between aesthetic appearance and perceived trustworthiness,  
10 little is known about the overall generalizability of the effect, as almost all of the studies have  
11 been conducted on adult participants from western countries. Moreover, little is known about the  
12 stability of the effect over time, in the event of major destabilization, such as the outbreak of a  
13 pandemic. In this work, the cross-cultural generalizability of the *Halo Effect* is investigated before  
14 and during the first few months of the COVID-19 pandemic. An analysis of the generalizability  
15 and stability over time of the *Halo Effect* is presented. Participants (N = 380, N = 145 Asians, N =  
16 235 Caucasians) have been asked to rate the aesthetic and perceived trustworthiness of a set of  
17 human faces of different ages, gender, and ethnicity. Result of our analysis demonstrated that the  
18 *Halo Effect* (Aesthetic × Trustworthiness) is influenced by the age of presented faces, but not by  
19 their gender or ethnicity. Moreover, our results show that the strength of the effect can be affected  
20 by external events and that the volatility is higher for adults than children's faces.

21 **Keywords:** Halo Effect, Aesthetic, Trustworthiness, Ethnicity, SARC-CoV-2

## 1 INTRODUCTION

22 The *Halo Effect* (HE) is defined as the influence on the general evaluation of individuals' attributes or on  
23 the estimation of other traits based on the aesthetic appearance (Nisbett and Wilson, 1977). When applied  
24 to social perception, the Halo Effect is observed when a single attribute is used as a basis for overall  
25 impression. For example, a stranger who looks good is also perceived as having good qualities (Todorov  
26 et al., 2009). As a subclass of the confirmation bias (Nickerson, 1998), the Halo Effect is known to be

27 inevitable, pervasive, constant, and ubiquitous (Cooper, 1981; Kozlowski et al., 1986; Feldman, 1986;  
28 Feeley, 2002). The Halo Effect is a widely investigated psychological phenomena, with impact on different  
29 academic fields such as Social Psychology, Computer Science, and Empirical Aesthetics (Todorov et al.,  
30 2009; Ferrari et al., 2017; Hartmann et al., 2008; Tuch et al., 2012).

### 31 **1.1 Aesthetics and Trustworthiness**

32 The impact of aesthetic appearance on perceived trustworthiness, also known as Halo Effect Aesthetics  
33 × Trustworthiness (Todorov et al., 2009), has been studied since the early years of the twentieth century.  
34 Unlike aesthetic appearance, trustworthiness is a global or “umbrella” trait that is fundamental to social  
35 perception (Fiske et al., 2007), with diverse implications in numerous life domains, such as in estimating  
36 another person’s good or ill intentions.

37 An empirical investigation of the neurological pathways associated with trustworthiness judgments  
38 demonstrated a positive correlation between the brain activity of the area associated with implicit  
39 trustworthiness decision making and face perception. These results suggested the crucial role of the  
40 amygdala in retrieving information from the aesthetic appearance of faces (Winston et al., 2002; Adolphs  
41 et al., 1998).

42 Other works have replicated the impacts of aesthetic appearance on perceived trustworthiness, with more  
43 aesthetically/physically attractive individuals being perceived as more trustworthy. For example, in a study  
44 conducted by Carter (1978) on the appearance of counselors—a replication of a previous study conducted  
45 by Cash et al. (1975), revealed that attractive counselors are also perceived as more intelligent, warm,  
46 competent, and trustworthy. The strength of the effect was further confirmed in a review (Eagly et al.,  
47 1991), across 76 studies, aesthetic attractiveness was found to be positively linked with perceived social  
48 competence.

### 49 **1.2 But is it always the case?**

50 Despite the large body of literature on the relationship between aesthetic appearance and trustworthiness,  
51 several questions remain unanswered. Almost all of the available literature focused, in fact, on adult  
52 individuals sampled from the WEIRD population, rendering generalizability an issue (Jones, 2010; Henrich  
53 et al., 2010). Moreover, even though some studies have been conducted on children’s faces, demonstrating  
54 that the effect exists in children (Dion 1972), there are limited comparisons on the impact of adults vs.  
55 children’s targets. As child’s faces are known to be special stimuli that automatically capture adults’ visual  
56 attention and elicit parental care (Venturoso et al., 2019; Brosch et al., 2007; Proverbio and De Gabriele,  
57 2019), the Halo Effect may be present with different strengths between adult and child faces. Finally,  
58 controversial results have been found for what concerns the importance of the rated individuals’ gender.  
59 Significant differences between the scores given to males and females have been found in the works of  
60 Carter (1978), but not in others (Wetzel et al., 1981). One possibility for this is that in (Carter, 1978), there  
61 was an additional stereotype playing a part in the interaction, which is in people’s mental representation of  
62 the stereotypical counselor (Chambers, 1983). To overcome the limitations of previous studies, this study  
63 aims to verify how the (a) ethnicity (ingroup vs outgroup), (b) age (adult vs baby), (c) gender (male vs  
64 female), and (d) aesthetic attractiveness concur in shaping trust perception. More specifically, in this work,  
65 we investigate the aesthetics and trustworthiness perception of Asians and Caucasians adults raters of both  
66 adults’ and children’s faces, both males and females, of Asians and Caucasians ethnicities.

67 The data collection stage of the project, with the methods described in the Study Design section, started  
68 in August 2019 and continued through April 2020. The data collection phase overlapped with the Covid-19  
69 pandemic outbreak. Serendipitously, the data collected for this project allowed us to investigate the stability

70 over time of the halo effect as subjected to influence by COVID-19. One additional hypothesis —H<sub>2</sub>— was  
71 therefore added to study such effects.

### 72 1.3 Aim & Hypothesis

73 We formulated two hypotheses. The first hypothesis, analytic plan, and method were pre-registered on  
74 the Open Science Framework; the second hypothesis was formulated after beginning the data collection.

75 H<sub>1</sub>: “*Aesthetic attractiveness is positively correlated with perceived trust (Halo Effect). We predict the*  
76 *age of presented face to have an effect on the strength of the relationship, with the strength of the correlation*  
77 *higher for adults than for children’ targets, but not the ethnicity or the gender of presented face.*”

78 **Rationale:** Child faces capture greater attention compared to adults faces and to elicit parental care  
79 regardless of kinship (Brosch et al., 2007; Venturoso et al., 2019; Glocker et al., 2009; Parsons et al., 2011).  
80 Additionally, a recent study conducted by Collova et al. (2019) —based on a two dimensional model  
81 (trustworthiness and dominance) from Oosterhof and Todorov (2008)— investigated whether children’s  
82 faces elicit the same signal threat responses of adults’ faces. Results of Collova’s studies revealed that  
83 adults rate children’s faces on different dimensions than adults’ faces. More specifically, when rating  
84 children’s faces, the evaluation is not based on trustworthiness. These results suggest that children’s faces  
85 should have little to do with in the perception of trust, regardless of how aesthetically attractive they are.  
86 If so, one should expect the relationship between aesthetic appearance and trustworthiness to be stronger  
87 for adults’ ratings of adults’, as compared to adults’ ratings of children’s faces. Therefore, we can expect  
88 the relationship between aesthetic appearance and trustworthiness to be stronger for adults’ ratings of  
89 adults’, as compared to adults’ ratings of children’s faces. From prior work, we know that gender (Wetzel  
90 et al., 1981) and ethnicity (Xu et al., 2012) do not seem to moderate the Halo Effect. But for the sake of  
91 completion, we decided to investigate these two demographic variables, with the expectation that neither  
92 gender nor ethnicity will have significant impact on our observed results. In line with previous studies, we  
93 do not expect to find a significant impact of gender on the strength of the effect. With regard to ethnicity,  
94 although differences may be present in the aesthetic ratings given to individuals of the ingroup or of the  
95 outgroup, as the implicit judgment of trustworthiness is based on the elaboration of facial cues in the  
96 amygdala, no differences between the strength of the effect for the ingroup and outgroup is expected.

97 H<sub>2</sub>: “*When individuals are asked to rate the aesthetic and trustworthiness of others’ faces, we expect to*  
98 *see changes in the variability of the ratings after the diffusion of news about COVID-19 in trustworthiness*  
99 *but not aesthetic judgments toward adults but not children’s faces.*”

100 **Rationale:** In a study conducted by Xu et al. (2012), it was reported that when making inferences about  
101 the trustworthiness of others from their aesthetic appearance, Chinese and Caucasians both adopt the  
102 same strategies. Despite that, Asians and Caucasians faces have been reported to be perceived as distinct  
103 categories (Zhou et al., 2020). However, Koopmans and Veit (2014) reported that negative interethnic  
104 contacts result in reduced trust toward members of the outgroups. In light of the COVID-19 pandemic  
105 global threat, following the diffusion of news about the spreading of the novel coronavirus in China, and  
106 with politicians targeting a specific ethnic group (Zheng et al., 2020), we can expect the situation to act  
107 as negative interethnic contact for Caucasian individuals, who may therefore reduce their estimation of  
108 trustworthiness, but not of aesthetics, toward Asians adults’ faces. For what concerns Asian individuals,  
109 previous research work by Fincher et al. (2008) highlighted that regions with a stronger history of contagious  
110 diseases are more likely to adopt collectivistic behaviors, including outgroup hostilities. It is therefore  
111 possible that, with the development of the outbreak in western countries, together with the adoption of  
112 specific measures to counter the diffusion of the virus in eastern countries, collectivist beliefs induced a

113 reduction in the perceived trustworthiness, but not aesthetics, of Asians participants toward Caucasians.  
 114 These findings suggest that salient threats of contagion, such as the case during the COVID-19 pandemic,  
 115 may elicit the tendency to bind strongly with familiar ingroups and reject unfamiliar outgroups. This  
 116 tendency, given its strong evolutionary undertone, should be present in most people regardless of their  
 117 cultures. Applying this assumption to this hypothesis, one should expect a global reduction of trust in  
 118 the perception of adult faces, regardless of the cultural backgrounds of these adult faces. Such global  
 119 reduction, however, should not be observed in the aesthetic perception, which has nothing to do with threat  
 120 of contagion. Taken together, these findings suggest that we should see a generalized reduction of trust,  
 121 but not aesthetics, toward both Asians and Caucasians adults' faces. For what concerns children's faces, a  
 122 different situation is expected. In an ERP a study conducted by Proverbio and De Gabriele (2019), it is  
 123 reported that the other-race effect does not apply to infants' faces, supporting the specificity of the age of a  
 124 face over its ethnicity for younger's faces. Differences in adults' perception of adults' and children's faces  
 125 in Other-Race Effects studies were also reported by Kuefner et al. (2008), in a series of three experimental  
 126 studies. These findings suggest that the salience of infants and children faces should limit the impact of  
 127 race on the estimation of other traits. Building on the work from Collova et al. (2019) reported above ( $H_1$ )  
 128 we can expect an early evaluation of infants' faces not to have an influence on perceived trustworthiness.  
 129 Taken together, findings on the specificity of infants' and children's faces suggest that the age dimension  
 130 plays a prominent role, more than the possible perceived threat dimension, in the early evaluation of  
 131 children's faces. It is therefore possible that, when presented with faces of children, adults' trustworthiness  
 132 judgments are less likely to be influenced by the aesthetics traits of a child's faces, as compared to when  
 133 they are rating an adult's face. From a biological point of view, this behavior would reflect mammals,  
 134 and especially humans, altruistic responses toward infants (Preston, 2013). In fact, the protection of the  
 135 offspring of the species may come at a cost for the self, which can be trusting children even though they  
 136 may be possible carriers of the pathogen. Consequently, we do not expect any difference in the judgment  
 137 of both the aesthetic and trustworthiness of children's faces before and during the initial stages of the  
 138 COVID-19 pandemic outbreak.

## 2 METHODS

### 139 2.1 Participants

140 The study was approved by the Internal Review Board of Nanyang Technological University (PSY-IRB-  
 141 2019-008 and IRB-2019-10-019) and conducted according to the declaration of Helsinki. Informed consent  
 142 was obtained from all the participants before the study. Participants ( $N = 380$ ,  $M$  age =  $25.0 \pm 8.49$ )  
 143 voluntarily participated and were recruited through the Nanyang Technological University School of Social  
 144 Sciences Research Participation System or through different social media. The gender and ethnicity of  
 145 participants are reported in Table 1.

**Table 1.** Participants' demographic information

<b>Ethnicity</b>	<b>Gender</b>	<b>N</b>	<b>Age</b>
Asian	Male	75	$22.5 \pm 1.83$
	Female	70	$21.0 \pm 3.06$
Caucasian	Male	80	$29.0 \pm 11.81$
	Female	155	$26.0 \pm 8.99$

## 146 2.2 Study Design

### 147 2.2.1 Stimuli

148 Participants were presented with 64 faces of two different age groups (32 adults, 32 children), genders  
149 (32 males, females), and ethnicities (Asians, Caucasians). This structure allowed for the presentation  
150 of 8 faces per combination of age, gender, and ethnicity (e.g. 8 adult Asian male faces). Front-facing  
151 images of faces ( $N = 64$ ) were selected from the FFHQ Dataset (Karras et al., 2019), a dataset containing  
152 70,000 high-quality ( $1024 \times 1024$ ) images published on Flickr2, an online photo management, and sharing  
153 tool, under different creative commons and public domain licenses (Creative Commons BY 2.0, Creative  
154 Commons BY-NC 2.0, Public Domain Mark 1.0, Public Domain CC0 1.0, or U.S. Government Works  
155 license). The dataset itself is released under the Creative Commons BY-NC-SA 4.0 license by NVIDIA  
156 Corporation and has been successfully used in previous publications (Karras et al., 2019; Wang et al., 2019;  
157 Kynkäänniemi et al., 2019; Zhao et al., 2020). Selected faces were presented in random order, with no time  
158 constraints.

### 159 2.2.2 Procedure

160 After having signed the informed consent, participants were instructed about the scope and procedure of  
161 the experiment, as well as the taxonomy employed in the study. Participants rated each face for aesthetic  
162 pleasantness (“*How much do you like this person?*”) and trustworthiness (“*How much do you trust this*  
163 *person?*”) on a 100-point sliding scale, anchored from 1 being “not at all” not to 100 = “extremely”.

## 164 2.3 Analytic plan

165 The analytic plan was pre-registered on the Open Science Framework. Additional information can be  
166 found online on the Open Science Framework (<https://osf.io/5cge3>). A power analysis was conducted to  
167 estimate the number of participants required for this study ( $H_1$ ). Given that previous works have found the  
168 effect size for the Halo Effect of human faces to be of medium strength, to take into account a possible  
169 bias in published works (Camerer et al., 2018; Collaboration, 2015), we assumed a very weak effect  
170 size to estimate the required number of participants. Assuming six groups (children/adult, male/female,  
171 Asian/Caucasian), a very weak effect size (Cohen’s  $d = 0.1$ ), and to achieve a power of 0.95 at a 0.05 alpha  
172 value, a power analysis conducted in G\*Power (Faul et al., 2007, 2009) revealed that three hundred and  
173 thirty ( $N = 330$ ) participants are required to perform an analysis of variance. The strength of the Halo  
174 Effect is measured as the Pearson’s correlation between aesthetic and trustworthiness ratings. To test  $H_1$ , a  
175  $3 \times 2$  Analysis of Variance was employed to control for the existence of significant effects of gender, age,  
176 and ethnicity on the strength of the Halo Effect. A z-test is employed as a posthoc test to test whether the  
177 Halo Effect is stronger for adults than children faces. Additionally, a confirmatory analysis is conducted by  
178 means of a multiple linear regression analysis.

179 For what concerns the second hypothesis ( $H_2$ ), four Levene’s tests for equality of Variance have been  
180 conducted on Aesthetics and Trustworthiness, comparing the variance of data collected before and after the  
181 diffusion of news about the novel coronavirus, once for adults’ and one for children’s faces. As a threshold,  
182 we used February 1<sup>st</sup>, 2020, which is, according to *Google Trend2*, the moment in which people started to  
183 show interest toward the SARS-nCOV-2. In order for  $H_2$  to be verified, we expected significant differences  
184 in the variance of trustworthiness ratings towards adults’ faces before and after our threshold date, but not  
185 for adults’ faces aesthetics ratings, nor for both aesthetics and trustworthiness ratings toward children’s  
186 faces. To take into account the multiple numbers of tests conducted, a correction for multiple tests using  
187 the Benjamini–Hochberg procedure, with a False Discovery Rate of 0.10, is employed.

### 3 RESULTS

#### 188 3.1 Effect of ethnicity, age, and gender on the strength of the Halo Effect

189 To evaluate the effects of ethnicity, age, and gender on the strength of the Halo Effect, an Analysis of  
 190 Variance has been conducted. Results of the Analysis of Variance revealed only a main effect of age (F-value  
 191 = 9.753, p-value = 0.00194) but no main effect of Gender or Ethnicity, as well as no significant effects of  
 192 the interaction between the factors on the strength of the Halo Effect (Aesthetics  $\times$  Trustworthiness). These  
 193 results suggest that the strength of the relationship between Aesthetics and Trustworthiness (Pearson's  $r =$   
 194 0.676,  $p < 0.001$ ) is influenced by the age of presented faces, which is whether it is a child or an adult face,  
 195 but not by its gender or ethnicity. Taken together, the findings suggest that, at a general level, when adults  
 196 rater makes inferences about others' aesthetic and trustworthiness, do not differentiate between people of  
 197 different gender or ethnicity, but do adopt different strategies for adults and children.

198 More specifically, the strength of the relationship between Aesthetics and Trustworthiness is significantly  
 199 higher (z-test  $t = 3.626$ , p-value = 0.000287, Figure 1 and 2) for adult ( $M = 0.53 \pm 0.41$ ) than for children  
 200 faces ( $M = 0.47 \pm 0.46$ ). These results indicate that adults are more likely to estimate the trustworthiness  
 201 of other adults from their aesthetic appearance, while the estimation is less consistent when it comes to  
 202 predicting the trustworthiness of children from their appearance.

203 Additionally, the strength of the relationship between the two variables has been further confirmed using  
 204 a multiple linear regression analysis, with the formula reported in Equation 1. Results are reported in Table  
 205 2.

$$Trustw. = Int. + Aesthetics \times X_1 + Age \times X_2 + Gender \times X_3 + Ethnicity \times X_4 \quad (1)$$

206 A subsequent exploratory analysis revealed that the effect is significantly stronger for Asian participants,  
 207 as compared to Caucasian Participants ( $t=13.2$ , uncorrected p-value= $9.68 \cdot 10^{-39}$ ). Further exploring the  
 208 difference between Asian and Caucasian participants, both groups show no significant differences in the  
 209 *Halo Effect* elicited by younger faces of their same ingroup and outgroup (Asian participants:  $t = -0.67$ ,  
 210 uncorrected p-value = 0.503; Caucasian participants:  $t = -0.935$ , uncorrected p-value = 0.351). However,  
 211 when comparing the strength of the *Halo Effect* in Asian and Caucasian participants rating adults of their  
 212 ingroup and outgroup, while no differences have been found in the strength of the *Halo Effect* in Asian  
 213 participants ( $t = -1.551$ , uncorrected p-value = 0.122). On the other hand, the *Halo Effect* of Caucasian  
 214 participants was significantly higher for adult faces of their ingroup as compared to their outgroup ( $t =$   
 215 4.026, uncorrected p-value =  $6.697 \cdot 10^{-05}$ ).

**Table 2.** Results of the Multiple Linear Regression used to investigate the strength of the Halo Effect and the influence of Age, Gender, Ethnicity, and Aesthetic on Trustworthiness.

	Coeff.	std. err	t	P >  t	C.I.
Intercept	7.4930	1.007	7.445	0.000*	[5.519, 9.467]
Ethnicity	-0.2078	0.533	-0.390	0.697	[-1.253, 0.838]
Gender	0.4762	0.534	0.839	0.372	[-0.570, 1.522]
Age	5.1196	0.554	9.243	0.000*	[4.034, 6.206]
Aesthetic	0.7797	0.014	55.726	0.000*	[0.752, 0.807]

### 216 3.2 Effect of SARS-CoV-2 on the strength of the Halo Effect over time

217 Results of the comparison between the variability in Aesthetics and Trustworthiness judgments toward  
 218 both Adults' and children's faces are reported in Table 3. Results (q-values) highlight significant changes  
 219 in the variability of Trustworthiness ratings towards adults' faces before and after the beginning of the  
 220 COVID-19 pandemic outbreak, but not in Aesthetics ratings given to adults' faces, nor to Aesthetics or  
 221 Trustworthiness ratings given to children's faces.

**Table 3.** Results of Levene's test of Variance for Aesthetics and Trustworthiness judgments toward adults' and children's faces (q-values are evaluated using Benjamini–Hochberg procedure at a .10 False discovery rate).

Age	Variable	Statistic	Uncorrected p-value	q-value
Adult	Aesthetics	4.633	0.034	0.05
	Trustworthiness	5.557	0.021	0.025
Children	Aesthetics	2.077	0.105	0.1
	Trustworthiness	3.861	0.053	0.075

## 4 DISCUSSION

222 Based on previous works within the field of the *Halo Effect*, we hypothesized that the impact of perceived  
 223 aesthetic on trustworthiness judgments would depend on the age of presented faces, but not on their gender  
 224 or ethnicity ( $H_1$ ). Results of the Analysis of Variance show the main effect of the Age of presented faces  
 225 but not of Gender or Ethnicity, nor of any interaction effect, confirming  $H_1$ . Moreover, our posthoc z-test  
 226 confirmed that the relationship between Aesthetics and Trustworthiness is stronger for adults' as compared  
 227 to children's faces. In light of the results here presented, our analysis supports the specificity of children's  
 228 faces. In fact, only the age of the presented face but not the gender or age influence in our sample the  
 229 strength of the Halo Effect, measured as the Pearson correlation between individuals' aesthetic appearance  
 230 and perceived trustworthiness. As reported in previous works on the Baby Schema effect (Venturoso et al.,  
 231 2019), younger faces elicit specific responses in adult viewers. A possible explanation for this may be  
 232 drawn from the evolutionary perspective. In fact, the care of the offspring plays a central role in the survival  
 233 of the species, and therefore adult individuals may be more prone to trust a younger individual even though  
 234 the perceived aesthetic appearance is low. On the other hand, when looking at adult faces, the evaluation of  
 235 someone's trustworthiness is solely made on the basis of the appearance.

236 Our exploratory analysis further confirmed the specificity of children faces. In fact, both Caucasian and  
 237 Asian participants revealed no significant differences in the strength of the *Halo Effect* when exposed to  
 238 either children of their same ingroup or of their outgroup. While the same can be said for what concerns  
 239 Asian adults looking at Asian and Caucasian adult faces, the same can not be said for the Caucasians  
 240 in our pool of participants, who indeed showed significant differences in the strength of the *Halo Effect*  
 241 when exposed to faces of other Caucasians (higher Halo) as compared to adult Asians (lower halo). This  
 242 confirms previously published results on both the specificity of children faces, and significant differences in  
 243 adults' activation Esposito et al. (2014). While this goes beyond the initial plan of this work, and has been  
 244 in fact not treated as hypothesis confirmation but as exploratory analysis, take together the findings here  
 245 reported about the *Halo Effect* are in line with previous works that investigated cross-cultural differences  
 246 across Asians and Caucasians with different methodologies. Future works should investigate significant  
 247 differences between the strength of the Halo in Asian and Caucasian participants by properly defining one

248 or more hypothesis and by recruiting an adequate number of participants to verify novel hypotheses with  
249 adequate power.

250 For what concerns the stability of the Halo Effect over time ( $H_2$ ), the analysis of the variance conducted  
251 in this study, revealed that adults' Trustworthiness ratings, but not Aesthetics ratings, are influenced by  
252 the diffusion of news about the novel coronavirus. Differently, no changes are found in the judgments of  
253 children's' Aesthetics and Trustworthiness. These results are in line with our predictions on the specificity  
254 of children's' faces. While our results confirm the possibility of modulating the strength of the Halo, the  
255 current dataset does not allow the study of the qualitative impact of an external event. Future studies  
256 should address this problem by empirically presenting the external events, using a priming procedure, and  
257 measuring the impact of it over time with a longitudinal approach

258 Despite the strength of the results here presented, there are several limitations worth highlighting. As  
259 reported earlier in this work, the data collection stage started before and continued during the novel  
260 coronavirus pandemic outbreak. As reported here, significant differences were found in the trustworthiness  
261 ratings given to adults faces before and during the pandemic outbreak. Therefore, while our first hypothesis  
262 ( $H_1$ ) has been empirically verified accordingly to our preregistered plan, we can not exclude that the overall  
263 world's situation played a role in shaping our results. future works should investigate the stability of the  
264 effect under a controlled condition, such as by using a prime. Moreover, while we targeted Asian and  
265 Caucasian participants, we have not investigated the influence of participants' ethnicity at a more specific  
266 level (e.g. Chinese, Japanese, Korean, etc.). Future studies should focus on single ethnic group, to verify  
267 the consistency and generalizability of the results here presented. Additionally, while participants were  
268 informed of the scope of the experiment, including the fact that we were specifically interested in Aesthetic  
269 Appearance, participants' whose first language is not English may not have a specific counterpart for this  
270 concept. Future works should provide participants' whit questions posed in their native language.

## 5 CONCLUSION

271 In this work, we investigated the generalizability and stability over time of the *Halo Effect* (Aesthetic  $\times$   
272 Trustworthiness). Our results show that the strength of the correlation between the perceived Aesthetic and  
273 Trustworthiness of strangers' faces is affected by the age of presented faces, but not by their ethnicity or  
274 gender. These results support the specificity of children faces, as well as the consistency of the *Halo Effect*  
275 across cultures. Additionally, our results show that when a major event that disrupts people's perception of  
276 others is presented, such as the SARS-CoV-2 pandemic outbreak, the strength of the association between  
277 perceived Aesthetics and Trustworthiness is less stable for adults' as compared to children's faces. Taken  
278 together, our results of our work confirm the generalizability of the Halo Effect across cultures, as well as  
279 the specificity of children's faces. Future studies should investigate the effect on smaller subgroups (e.g.  
280 Japanese versus Chinese) and in period of times where there is a limited influence of external events on  
281 others' judgment.

## CONFLICT OF INTEREST STATEMENT

282 The authors declare that the research was conducted in the absence of any commercial or financial  
283 relationships that could be construed as a potential conflict of interest.

## AUTHOR CONTRIBUTIONS

284 G.G. and G.E. conceptualized, designed and conducted the study. A.L. and P.S. revised the analytical  
285 method. G.G. drafted the manuscript, while all the authors contributed to the final version of the manuscript.  
286 G.E. supervised the project.

## FUNDING

287 G.E. was supported by NAP SUG 2015, Singapore Ministry of Education ACR Tier 1 (RG149/16 and  
288 RT10/19).

## DATA AVAILABILITY STATEMENT

289 The datasets generated for this study can be found in the Data Repository of the Nanyang Technological  
290 University (DR-NTU Data) at the following link: <https://doi.org/10.21979/N9/5IIVOM>.

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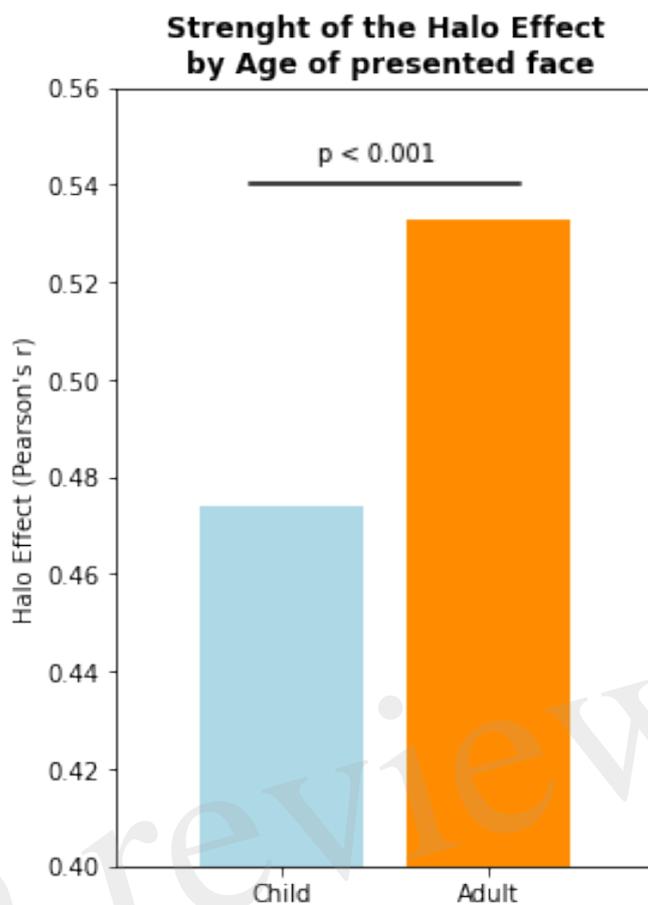
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## FIGURE CAPTIONS



**Figure 1.** Strength of the Halo Effect (*pearson-r*) by Age



**Figure 2.** Distribution of Aesthetic and Trustworthiness judgments by Age

Figure 1.JPEG

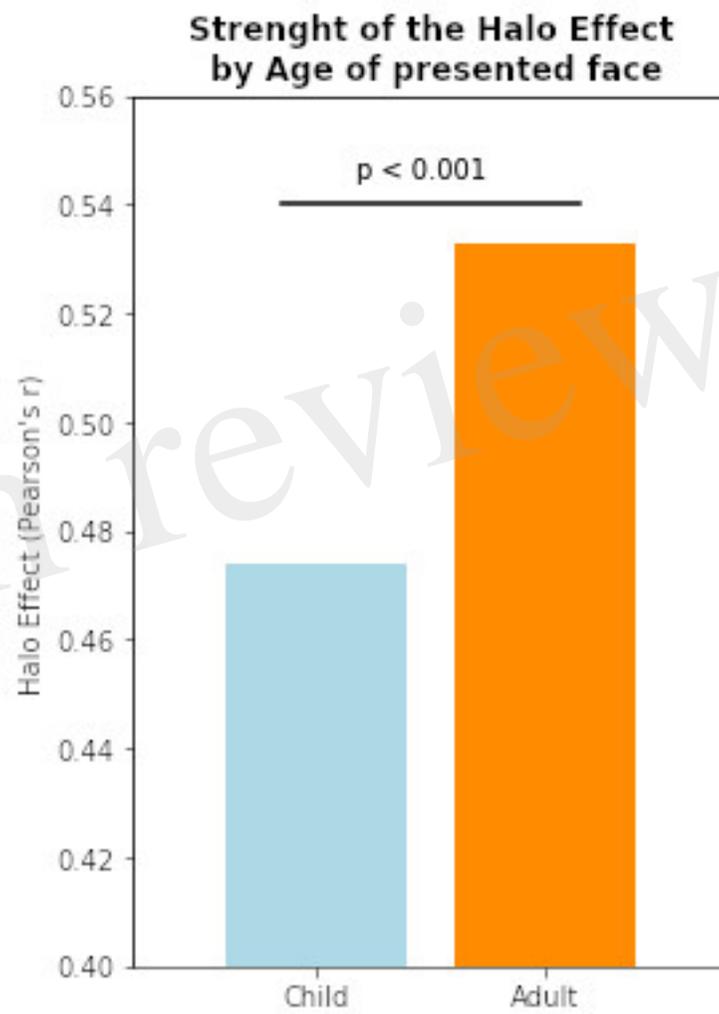


Figure 2.JPEG

### Aesthetic vs Trustworthiness

