

U.S. Engineering & Construction Sector (E&C)

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Analyst Certification and Required Disclosures Begin on Page 36

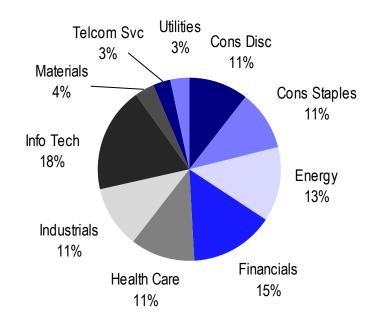
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Agenda – A Wall Street View of E&C

- E&C in context
- Who invests in E&C stocks
- Stock drivers
- How we analyze E&C stocks/UBS outlook
- Valuing E&C stocks
- Case studies
- Q&A

E&C Stocks: Important to the market

S&P 500 Market Cap is \$12,281 billion Industrials Market Cap in the S&P 500 is \$1,339 billion, or 10.9%



Key industrial subsectors:

Chemicals

Machinery

Aerospace & Defense

Pulp & Paper

Source: Standard & Poor's; FactSet. Data as of July 22, 2011.



Oil & gas production

Refining

Chemicals

Power generation

Mining

Environmental regulation

Industrial capacity

Non residential construction

Civil infrastructure development

Water sourcing and treatment

Military operations

Federal government: DOE, Security, FEMA, NASA

Source: UBS, company reports











Who owns E&C Stocks?

	Fluor	Jacobs	KBR	Shaw	CB&I	GE	AT&T	Southern Co
Insider	0.5%	3%	0.5%	2.0%	2.0%	0.1%	0.1%	0.1%
Institutional	84%	83%	93%	97%	82%	54%	59%	44%

Top 10 Holders

Fluor	Jacobs	KBR	CB&I
Fidelity	Fidelity	Capital World	Lord Abbett
Blackrock	Vanguard	Blackrock	Blackrock
Vanguard	Blackrock	Vanguard	Jennison
State Street	Artisan Ptrs	Fidelity	Frontier Capital
JP Morgan AM	State Street	State Street	Wells Capital
Montag & Caldwell	William Blair	Aronson & Johsnon	Southern Sun AM
T Rowe Price	Perkins Inv	TIAA-CREF	Rainier Inv Mgmt
MFS Investment	Wellington	Columbia Mgmt	Columbus Circle
Clearbridge	DF Dent	NFJ	Fairpointe Capital
Winslow Capital	TIAA- CREF	Cambiar	Columbia Mgmt

Source: UBS, FactSet



How are money managers structured?

Portfolio Manager

Analyst - Sector Analyst - Sector

Analyst - Sector

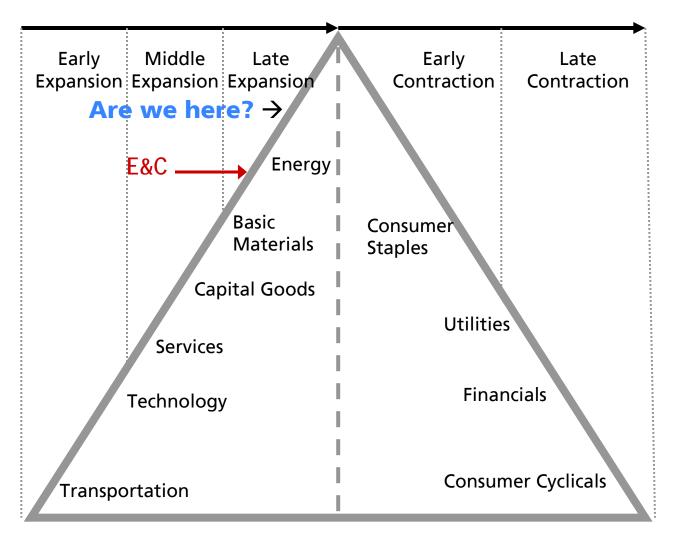
Analyst - Sector

Analyst - Sector

Analyst - Sector

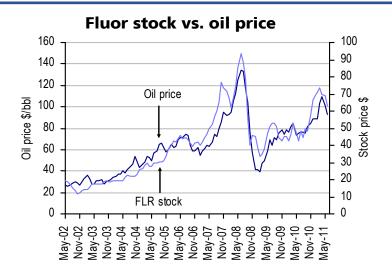
Analyst - Sector

E&C stocks are late-cycle

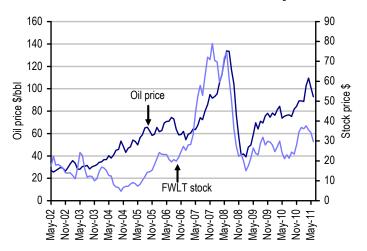


Source: UBS Wealth Management Research

E&C Stock Drivers: Oil Prices



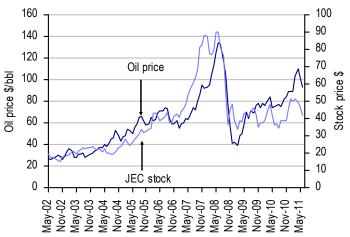
Foster Wheeler stock vs. oil price



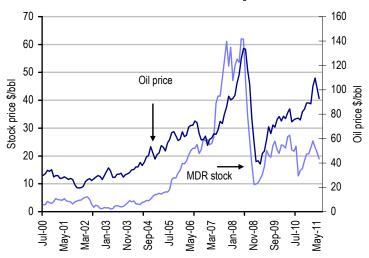
Source: FactSet

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Jacobs stock vs. oil price



McDermott stock vs. oil price

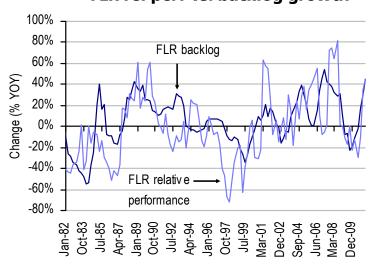


Industrial

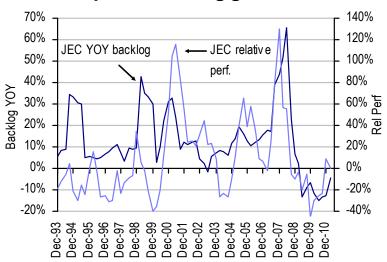
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E&C Stock Drivers: Backlog

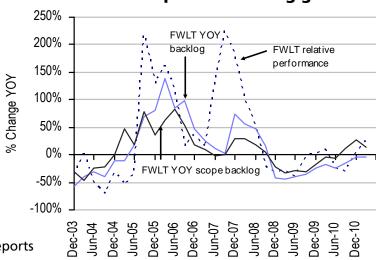
FLR rel perf vs. backlog growth



JEC rel perf vs. backlog growth



FWLT rel perf vs. backlog growth



Source: FactSet, company reports



E&C Stock Drivers: Themes

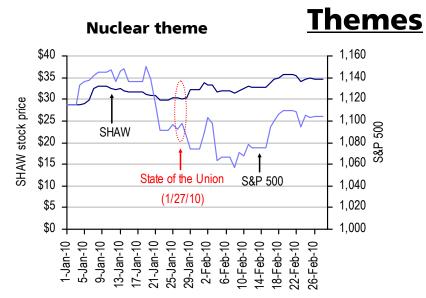
Themes

- Energy & Utility capex
- Upstream investment
- Australia LNG
- Nuclear Power

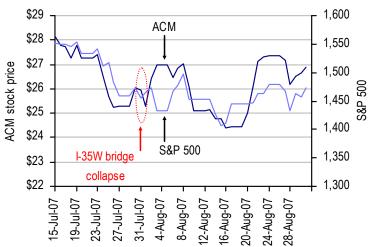
- EPA regulations
- Climate legislation
- Renewable Portfolio Standards
- Stimulus

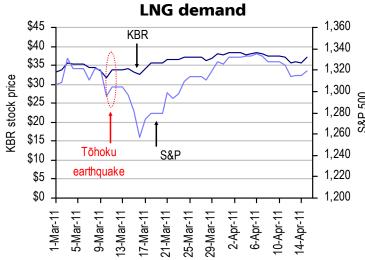
- State budgets
- Multi-year highway bill
- DOD and DOE budget
- DOD conflict of interest rules
- Geopolitics: Iraq, Afghanistan
- Metals prices
- M&A and buybacks

E&C Stock Drivers: Themes



Infrastructure improvement

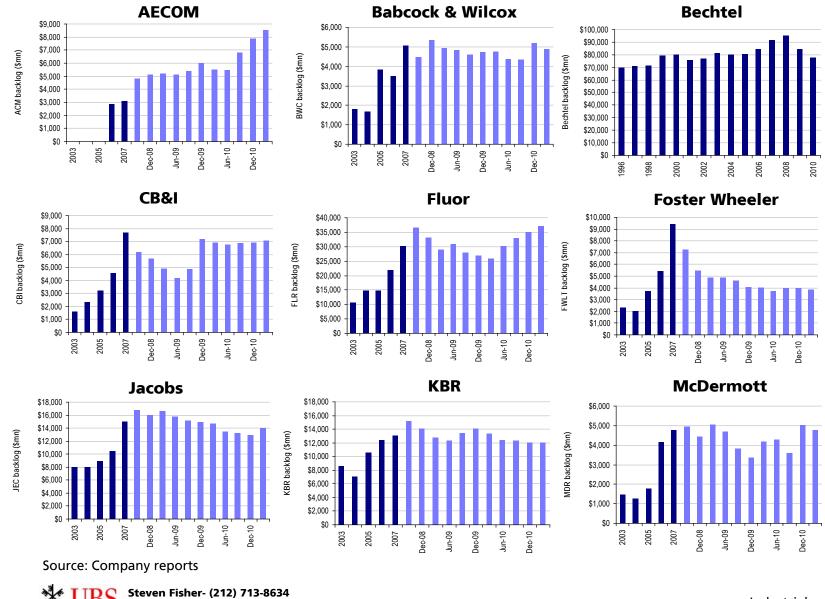




Source: FactSet, Company reports



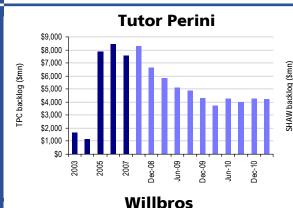
Company Backlog

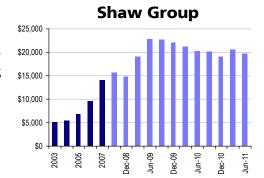


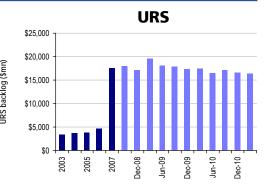
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Industrial

Company Backlog







MC packlog (\$mm) 2000 2002 3003 3000 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-10 100-

Book/Bill as of											
Dec. 31:	2003	2004	2005	2006	2007	2008	2009	Mar-10	Jun-10	Sep-10	Dec-10
JEC	1.1	1.2	1.2	1.2	1.5	1.1	0.9	0.9	0.5	0.9	0.9
FLR	1.1	1.4	1.0	1.4	1.4	1.1	0.7	0.7	1.8	1.4	1.3
FWLT	n/a	n/a	1.4	1.1	1.2	0.9	0.9	1.5	1.1	1.1	1.5
URS ³	1.3	1.0	1.1	1.2	3.6	0.9	1.0	1.1	0.6	1.3	0.7
KBR	n/a	n/a	n/a	0.0	1.4	1.1	1.0	0.7	0.7	1.0	0.9
MDR	0.6	0.9	1.4	2.5	1.3	0.9	0.7	2.6	1.1	0.1	3.7
SHAW ¹	n/a	1.3	1.4	1.5	1.7	1.1	2.0	0.5	0.5	0.9	0.3
ACM ²	1.0	1.0	1.1	1.1	1.1	1.4	1.1	0.7	1.0	1.7	1.6
BWC	1.3	0.8	1.1	1.7	1.5	1.1	0.8	1.0	0.4	1.0	2.2
Average ⁴	1.1	1.1	1.2	1.3	1.6	1.0	1.0	1.1	0.8	1.0	1.5

Note: (1) SHAW is as of Nov. end of same year. In 2009, we estimate \$9.5bn in bookings from nuclear awards. Ex the awards, book to bill would have been 0.7x. (2) ACM is as of Sept. end from 2006 back. (3) In 2007, increased bookings due to WNG acquisition. (4) Average in 2009 assuming SHAW of 0.7x (ex-nuclear bookings) would be 0.9x.

Notes: SHAW - Each quarter ends one month earlier than x-axis label.

Source: Company reports



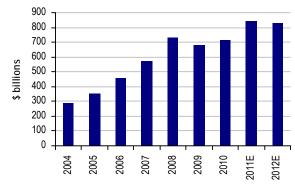
Energy & Utility capex

Fig. 1: UBS Estimates of Total Capital Spending Plans (2004-2012E) of Energy & Utility Companies Under UBS Coverage – by Sector

	# companies -				Cape	k (\$ billio	ons)						Yea	r-over-ye	ar chang	е		
	# companies =	2004	2005	2006	2007	2008	2009	2010	2011E	2012E	2005	2006	2007	2008	2009	2010	2011E	2012E
Major Oil Companies	22	120	149	188	229	295	289	307	360	359	24%	26%	22%	29%	-2%	6%	17%	0%
Secondary Oil Companies	38	18	27	37	46	59	51	63	76	73	47%	38%	26%	27%	-13%	24%	20%	-3%
Global Oil Drilling	26	5	7	11	16	21	17	17	20	17	38%	64%	48%	30%	-20%	1%	19%	-17%
Pipeline	22	7	8	14	19	27	22	23	27	25	26%	66%	40%	38%	-16%	4%	16%	-7%
Mining	30	12	17	25	32	55	36	42	57	65	36%	50%	28%	73%	-34%	17%	36%	13%
Coal	16	1	2	2	4	4	7	5	11	10	44%	32%	46%	13%	72%	-34%	137%	-11%
Subtotal	154	163	209	277	347	460	422	457	552	549	28%	33%	25%	33%	-8%	8%	21%	-1%
Electric Utilities	78	86	97	120	149	182	168	166	188	172	13%	24%	24%	22%	-8%	-1%	13%	-9%
Gas Utilities	26	17	20	28	36	44	52	53	56	56	19%	41%	27%	25%	17%	1%	6%	1%
Water Utilities	6	3	2	3	3	4	4	4	4	4	-38%	27%	17%	34%	-9%	-10%	21%	-1%
Utilities	110	106	119	151	188	231	223	222	248	232	12%	27%	25%	23%	-3%	0%	12%	-6%
Chemicals	66	22	26	31	36	41	36	34	45	46	16%	21%	15%	14%	-13%	-4%	31%	2%
Total	330	292	353	459	570	732	681	714	845	827	21%	30%	24%	28%	-7%	5%	18%	-2%

Source: UBS analysts (330 major energy and utility companies worldwide), updated 7/10/11 (see published note).

Fig. 2: UBS Estimates of Total Capital Spending Plans (2004-2012E) of Energy & Utility Companies Under UBS Coverage

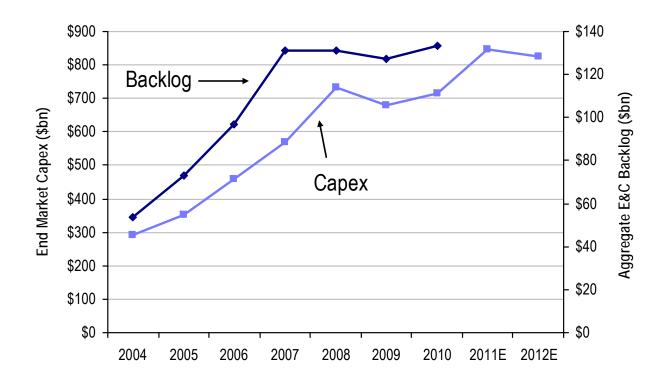


Source: UBS analysts (330 major energy and utility companies worldwide), updated 7/10/11 (see published note).



E&C Backlog & Capex, Book/Bill, Burn Rate

Aggregate E&C Backlog vs. Energy & Utility Capex



Source: UBS, Company reports

Global E&C Backlog

Region	Dec	Dec	Dec	Dec	Mar	Jun	Sep	Dec	Mar	Jun	Sep	Dec	Mar	Jun	Sep	Dec
(Reporting Currency)	2004	2005	2006	2007	2008	2008	2008	2008	2009	2009	2009	2009	2010	2010	2010	2010
Europe Total	52.0	62.4	78.2	113.1	109.4	112.6	117.5	117.4	116.9	118.3	121.0	121.6	126.7	137.3	135.1(139.3
UK Total	14.6	17.6	28.4	34.1	15.1	15.7	16.6	37.5	36.7	36.4	36.5	36.2	36.9	38.0	37.2(37.7
Canada Total	6.3	7.5	10.4	10.6	10.0	9.4	9.7	9.6	9.0	9.9	10.2	10.8	11.4	11.4	12.7 (9.7
US Total	53.8	73.1	96.6	131.2	134.1	138.3	141.4	130.9	130.5	131.2	128.2	127.2	124.3	124.3	128.7	133.6
US Dollar Other Total	3.4	6.8	10.5	11.8	12.5	12.2	11.8	9.8	11.5	13.7	13.9	13.7	12.5	11.9	15.7(18.1
Korea Total	41.1	46.8	58.9	72.3	79.3	86.1	88.3	93.0	91.9	95.5	100.0	107.6	108.9	115.2	121.7(119.7
Japan Total	554.4	0.0	1,946.6	1,513.9	1,308.4	1,314.8	1,591.0	1,428.2	1,152.4	1,188.6	1,343.5	1,728.0	1,564.6	1,468.3	1,462.0	1,371.5
India Total	164.3	225.6	357.1	495.8	526.8	582.0	629.6	688.0	703.2	716.5	816.2	911.0	1,002.4	1,055.5	1,130.3	1,125.0

= peak

Companies in each region category:

- Europe: ACS, Bilfinger Berger, Hochtief, Saipem, Technip, Tecnicas Reunidas, Vinci
- UK: Amec, Atkins, Balfour Beatty, Carillion
- Canada: SNC-Lavalin
- US: AECOM, Babcock & Wilcox, CB&I, Fluor, Foster Wheeler, Granite Construction, Jacobs, KBR, Layne Christensen, McDermott, Shaw Group, Tutor Perini, URS, Willbros
- US Dollar Other: Subsea 7, Petrofac
- Korea: Daelim, GS E&C, Hyundai E&C, Samsung Engineering
- Japan: Chiyoda, JGC
- India: L & T

Source: Company reports, UBS. Note: Country categories based on reporting currency. Values in billions except for Korea and India (in trillions). US Dollar Other includes foreign companies that report in USD.



Fixed price mix increasing?

Fixed Price Exposure by Company

Company	% Fixed Price	Comment
Shaw Group	48%	of 8/31/10 backlog
AECOM (1)	37%	of fiscal 2010 revenues; design/engineering
KBR	20%	of 3/31/11 backlog
Willbros	59%	of 6/30/10 backlog
Fluor	29%	of 12/31/10 backlog
Foster Wheeler (2)	45%	of 3/31/11 total backlog
URS	10-15%	2008 revenue base; may also have some unit price contracts
Jacobs	13%	of FY10 revenues; plus 1% guaranteed max
Tutor Perini	57%	of 12/31/10 backlog; 43% is cost plus and guaranteed max
McDermott	62%	of 6/30/10 backlog
Average	38%	
CB&I	n/a	"A portion of our net revenue is from fixed-price, lump-sum contracts"

⁽¹⁾ AECOM is a pure design/engineering firm; we believe fixed price engineering is less of a concern than fixed price construction.

Historical Fixed Price Exposure

	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
FLR	45%	33%	40%	27%	32%	26%	24%	25%	21%	29%
JEC	23%	19%	18%	17%	15%	10%	12%	14%	15%	13%
SHAW	18%	22%	23%	22%	30%	40%	52%	40%	45%	48%
FWLT	45%	37%	56%	60%	42%	28%	21%	25%	17%	44%
TPC	41%	30%	30%	32%	8%	8%	8%	22%	47%	57%
KBR						43%	28%	20%	18%	21%
ACM							38%	37%	38%	37%
Average	34%	28%	33%	32%	25%	26%	26%	26%	29%	36%



⁽²⁾ FWLT Scope backlog is 68% fixed price; some fixed price is for design.

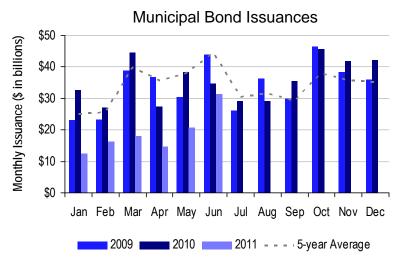
U.S. Public Construction Spending

										YTI)
Type of Construction:	2002	2003	2004	2005	2006	2007	2008	2009	2010	June '10	June '1
Total Public Construction ¹	213,438	216,127	220,183	234,160	255,385	289,073	308,738	314,895	303,024	136,560	128,49
Residential	5,264	5,216	5,508	5,608	6,083	7,222	7,489	8,015	9,905	4,466	4,14
Nonresidential	208,174	210,911	214,675	228,552	249,303	281,852	301,249	306,880	293,119	132,094	124,35
Office	8,982	8,839	9,525	8,487	8,507	11,445	13,061	14,626	13,342	6,629	5,74
Commercial	3,512	4,024	3,862	3,658	3,345	3,827	3,558	3,609	2,876	1,277	1,61
Health care	4,701	5,112	5,912	5,935	6,456	8,179	8,464	9,536	9,562	4,532	5,25
Educational	60,753	60,892	61,549	66,899	71,089	80,068	86,267	86,351	74,871	35,343	32,35
Public safety	7,610	6,976	6,730	6,906	7,350	9,606	12,460	13,316	10,911	5,570	4,67
Amusement and recreation	9,851	9,066	8,263	7,728	9,707	11,019	11,320	11,002	10,418	4,730	4,39
Transportation	19,007	18,142	18,219	17,928	19,310	22,868	25,537	27,646	28,321	13,401	11,99
Power	4,196	7,831	8,035	9,161	8,590	11,940	11,833	12,797	11,939	5,299	6,03
Highway and street	57,350	56,974	58,294	63,790	71,567	76,248	81,161	82,056	82,548	33,034	31,1
Sewage and waste disposal	15,991	16,304	17,598	19,627	22,881	24,464	25,031	24,362	25,642	11,817	10,7
Water supply	12,045	12,100	12,215	13,703	14,483	15,282	16,286	15,152	14,641	6,829	6,4
Conservation and development	3,516	3,694	3,869	4,322	5,047	5,155	5,179	5,720	6,910	3,137	3,3
Total Public Construction ¹		1%	2%	6%	9%	13%	7%	2%	-4%		-6
Residential		-1%	6%	2%	8%	19%	4%	7%	24%		-7
Nonresidential		1%	2%	6%	9%	13%	7%	2%	-4%		-6
Office		-2%	8%	-11%	0%	35%	14%	12%	-9%		-13
Commercial		15%	-4%	-5%	-9%	14%	-7%	1%	-20%		26
Health care		9%	16%	0%	9%	27%	3%	13%	0%		16
Educational		0%	1%	9%	6%	13%	8%	0%	-13%		-8
Public safety		-8%	-4%	3%	6%	31%	30%	7%	-18%		-16
Amusement and recreation		-8%	-9%	-6%	26%	14%	3%	-3%	-5%		-7
Transportation		-5%	0%	-2%	8%	18%	12%	8%	2%		-11
Power		87%	3%	14%	-6%	39%	-1%	8%	-7%		14
Highway and street		-1%	2%	9%	12%	7%	6%	1%	1%		-6
Sewage and waste disposal		2%	8%	12%	17%	7%	2%	-3%	5%		-9
Water supply		0%	1%	12%	6%	6%	7%	-7%	-3%		-6
Conservation and development		5%	5%	12%	17%	2%	0%	10%	21%		8

Source: US Census Bureau. Note: Includes the following categories of public construction not shown separately: lodging, religious, communication and mfg. \$ mns.



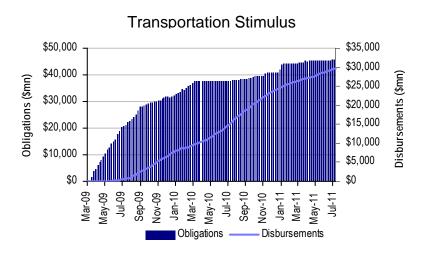
Infrastructure and Non-Res Construction Indicators



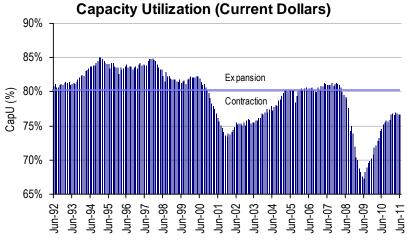
Source: Thomson Reuters, UBS estimates



Source: Reis Inc



Source: U..S. DOT Note: Data is cumulative.



Source: U.S. Census Bureau

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Industrial

Cash flow, Net Debt, and Headcount

Free Cash Flow

	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	Total
FLR	102	-39	-302	466	133	-383	-189	195	22	621	653	666	286	2,230
JEC	44	43	37	-29	124	122	51	117	170	296	199	478	148	1,798
FWLT	-193	-134	-63	-123	107	-75	-40	40	294	374	325	234	127	874
URS	20	-12	-5	27	15	159	77	177	136	272	252	553	411	2,083
TPC	26	26	41	-29	-8	37	55	18	95	258	59	-63	1	517
SHAW	-18	10	-90	-27	241	-224	-50	38	-147	394	494	585	254	1,460
MDR	n/a	-83	-76	152	702	-38	-32	-18	-235	845	n/a	n/a	n/a	n/a
KBR	n/a	n/a	n/a	n/a	n/a	n/a	-135	451	874	205	54	-151	415	n/a
WG	n/a	-115	-44	192	40	-3	n/a							
ACM	n/a	89	89	87	152	82	n/a							

Company	Debt	Cash	Net Debt
FLR	83	1,991	(1,908)
FWLT	171	1,103	(932)
WG	362	79	282
TPC	422	367	55
GVA	273	324	(50)
JEC	434	748	(314)
URS	695	487	208
SHAW	1	709	(708)
CBI	85	430	(345)
KBR	149	788	(639)
ACM	1,169	348	821
LAYN	42	47	(5)
BWC	5	292	(287)
MDR	65	535	(470)

Cash and Debt (\$mn)

Headcount

	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
ACM	n/a	n/a	n/a	n/a	22,000	27,300	32,000	43,000	43,200	48,100
BWC	n/a	13,000	12,000							
FLR	51,313	44,809	29,011	34,799	34,836	37,560	41,260	42,119	36,152	39,229
FWLT	10,394	8,945	6,661	6,723	8,953	11,992	13,859	14,729	13,446	12,105
JEC	29,300	34,900	33,700	35,400	38,600	43,800	49,200	57,100	53,200	52,200
KBR	n/a	n/a	n/a	n/a	n/a	56,000	52,000	57,000	51,000	35,000
MDR	13,300	18,200	16,000	12,500	14,200	27,800	28,400	26,400	29,000	15,000
SHAW	11,000	17,000	14,800	17,200	19,000	22,000	27,000	26,000	28,000	27,000
TPC	3,400	3,200	1,725	1,520	3,900	5,275	4,100	7,100	4,072	3,096
URS	16,000	25,000	26,000	27,500	29,200	29,300	56,000	50,000	45,000	47,000
WG	3,790	4,620	3,282	3,766	4,870	4,156	5,475	6,512	3,714	7,271

Source: Company reports (May 2011) Source: Company reports Note: Period relates to fiscal year end.



Steven Fisher- (212) 713-863 steven.fisher@ubs.com

Engineering & Construction – Consensus

Industry comps as of August 2, 2011

P/E																		
		Price	Market	EPS	Consensu	s (Calendar))	EPS	Growth (Yo	oY)		P/E				Relativ	e P/E	
Company	Ticker	08/02/11	Cap	09A	10A	11E	12E	10A	11E	12E	09A	10A	11E	12E	09A	10A	11E	12E
Fluor	FLR	60.53	10,836	3.75	2.30	3.32	3.96	-39%	44%	19%	16.1	26.3	18.3	15.3	-21%	79%	40%	29%
Jacobs	JEC	37.72	4,804	2.85	2.42	2.77	3.09	-15%	14%	12%	13.2	15.6	13.6	12.2	-35%	6%	5%	3%
Foster Wheeler	FWLT	27.02	3,386	2.96	1.64	1.48	2.23	-45%	-10%	50%	9.1	16.5	18.2	12.1	-55%	12%	40%	2%
McDermott	MDR	19.14	4,531	0.86	1.24	1.30	1.66	44%	4%	28%	22.3	15.4	14.8	11.5	10%	5%	13%	-3%
Willbros	WG	7.79	379	0.49	-0.96	-0.65	0.64	-296%	nmf	-199%	15.9	nmf	nmf	12.1	-22%	nmf	nmf	2%
URS	URS	38.93	3,068	3.09	3.54	3.64	4.01	15%	3%	10%	12.6	11.0	10.7	9.7	-38%	-25%	-18%	-18%
KBR	KBR	33.92	5,156	1.79	2.09	2.66	2.78	17%	27%	4%	18.9	16.2	12.7	12.2	-7%	11%	-2%	3%
Tutor Perini	TPC	15.46	740	2.79	2.13	2.20	2.50	-24%	3%	14%	5.5	7.3	7.0	6.2	-73%	-51%	-46%	-48%
CB&I	CBI	39.23	3,929	1.79	2.04	2.45	3.02	14%	20%	23%	21.9	19.2	16.0	13.0	8%	31%	23%	9%
AECOM	ACM	23.58	2,811	1.73	2.13	2.49	2.88	23%	17%	15%	13.6	11.1	9.5	8.2	-33%	-25%	-27%	-31%
Shaw Group	SHAW	25.62	1,851	1.93	1.52	0.70	2.43	-21%	-54%	249%	13.3	16.9	36.8	10.5	-35%	15%	183%	-11%
Babcock & Wilcox	BWC	24.42	2,881	1.42	1.30	1.30	1.88	-8%	0%	44%	17.3	18.8	18.8	13.0	-15%	28%	44%	10%
Granite Construction	GVA	22.04	852	1.90	-1.56	1.06	1.50	-182%	nmf	42%	11.6	nmf	20.9	14.7	-43%	nmf	60%	24%
Layne Christensen	LAYN	26.90	529	0.90	1.53	2.07	2.15	70%	35%	4%	29.9	17.6	13.0	12.5	47%	20%	0%	5%
Average								-32%	9%	23%	15.8	16.0	16.2	11.7	-22%	9%	24%	-2%
Average ex-LAYN								-18%	6%	43%	14.7	15.8	16.4	11.6	-28%	8%	26%	-2%
S&P 500 - Consens	us	1,254		62	85	96	105	39%	13%	10%	20.3	14.7	13.0	11.9				
S&P 500 - UBS		1,254		62	85	96	104	37%	12%	8%	20.1	14.7	13.1	12.1				

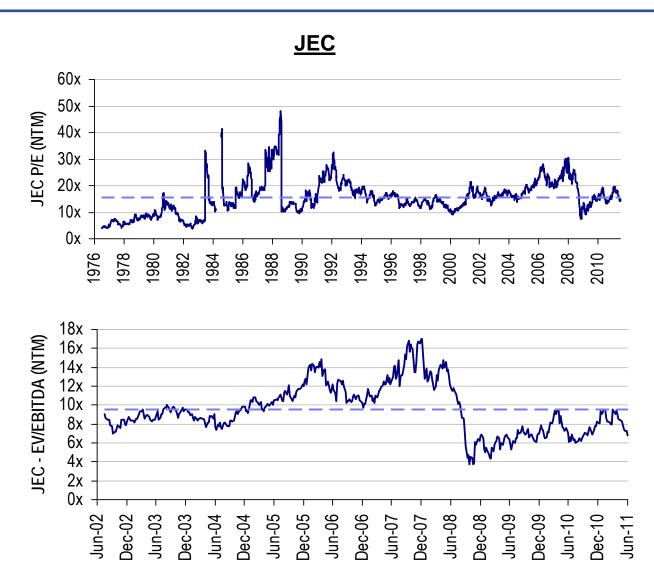
		EV	EBITDA Consensus (Calendar)			EBITDA Growth (YoY)		EV/EBITDA					
Company	Ticker	08/02/11	09A	10A	11E	12E	10A	11E	12E	09A	10A	11E	12E
Fluor	FLR	8,961	1305	948	1167	1351	-27%	23%	16%	6.9	9.5	7.7	6.6
Jacobs	JEC	4,499	632	558	651	687	-12%	17%	6%	7.1	8.1	6.9	6.5
Foster Wheeler	FWLT	2,496	510	354	322	451	-31%	-9%	40%	4.9	7.1	7.7	5.5
McDermott	MDR	4,130	435	458	496	603	5%	8%	22%	9.5	9.0	8.3	6.8
Willbros	WG	604	78	54	99	153	-31%	83%	55%	7.7	11.2	6.1	3.9
URS	URS	3,373	642	678	736	777	6%	9%	6%	5.3	5.0	4.6	4.3
KBR	KBR	4,550	591	676	677	743	14%	0%	10%	7.7	6.7	6.7	6.1
Tutor Perini	TPC	795	267	204	224	256	-24%	10%	14%	3.0	3.9	3.5	3.1
CB&I	CBI	3,656	394	376	435	521	-5%	16%	20%	9.3	9.7	8.4	7.0
AECOM	ACM	3,685	377	475	565	629	26%	19%	11%	9.8	7.8	6.5	5.9
Shaw Group	SHAW	1,177	334	278	168	359	-17%	-40%	114%	3.5	4.2	7.0	3.3
Babcock & Wilcox	BWC	2,594	352	336	312	419	-5%	-7%	34%	7.4	7.7	8.3	6.2
Granite Construction	GVA	835	209	-35	149	178	-117%	nmf	19%	4.0	nmf	5.6	4.7
Layne Christensen	LAYN	527	72	96	107	114	33%	11%	7%	7.3	5.5	4.9	4.6
Average		2,992	443	390	436	517	-13%	11%	27%	6.7	7.3	6.6	5.3
Average ex-WG			471	416	462	545	-12%	5%	24%	6.6	7.0	6.6	5.4

Ticker	EV	Backlog	EV/Backlog
FLR	8,961	37,186	0.24
JEC	4,499	14,002	0.32
FWLT	2,496	3,921	0.64
MDR	4,130	4,764	0.87
WG	604	2,393	0.25
URS	3,373	16,300	0.21
KBR	4,550	11,974	0.38
TPC	795	4,231	0.19
CBI	3,656	7,257	0.50
ACM	3,685	8,518	0.43
SHAW	1,177	19,715	0.00
BWC	2,594	4,907	0.53
GVA	835	2,004	0.42
LAYN	527	530	0.99
Average			0.43

Source: Company reports, Bloomberg, Thomson/FactSet consensus data used for all companies; UBS covers all companies except CB&I and GVA.



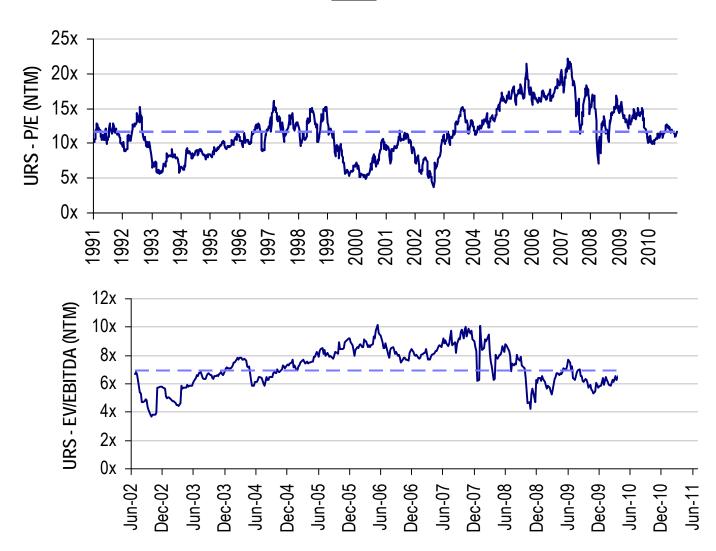
Valuation Charts – P/E and EV/EBITDA



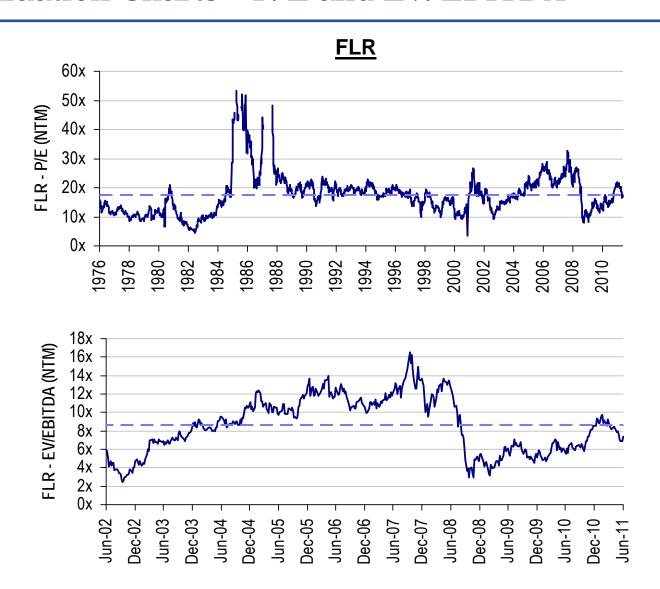


Valuation Charts - P/E and EV/EBITDA





Valuation Charts – P/E and EV/EBITDA

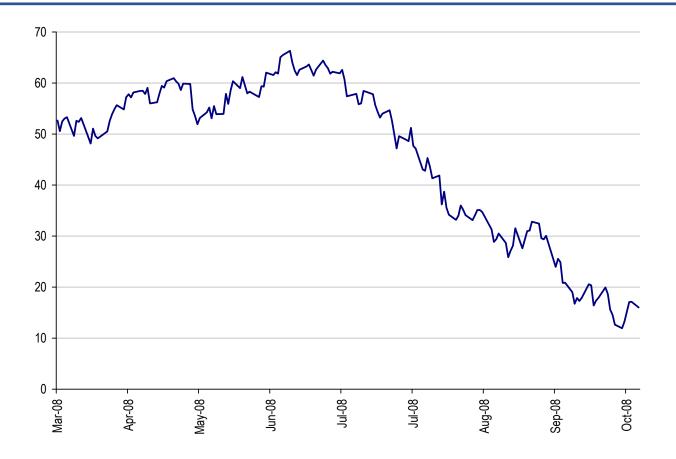




E&C Street Views

	Buy	Hold	Sell
MDR	20	1	0
FLR	18	6	1
CBI	15	4	0
KBR	15	4	0
PWR	14	3	1
JEC	13	10	0
FWLT	12	5	0
ACM	12	5	0
URS	8	10	1
BWC	8	7	0
WG	4	8	1
SHAW	2	15	0
Avg	12	7	0

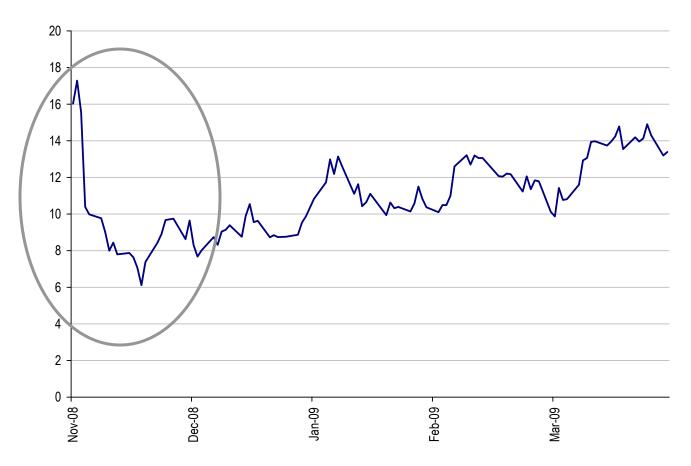




Backlog up 10% over the past year Oil prices \$67/bbl

Stock trading at 8x estimated earnings vs. 16-17x historical and peers at 11x

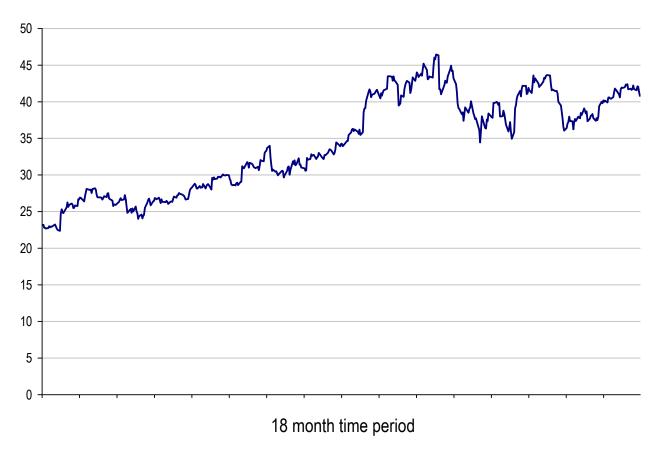




Stock: McDermott

Lesson: Be aware of risk in backlog

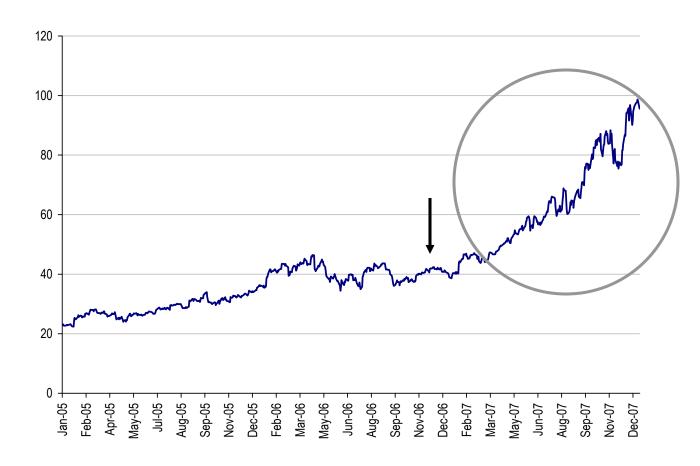




Backlog up 20% over the past 12-18 months
Oil prices \$63/bbl

Stock trading at 21x estimated earnings vs. 17x historical and peers at 19x





Stock: Jacobs Engineering

Lesson: Analyze cyclical potential



Statement of Risk

The primary risks to the sector include potential declines in commodity prices (particularly oil), slowing US and global economic activity, weaker than expected industrial and non res construction markets, failure to execute on backlogs/cost overruns on fixed price contracts, potential for constrained growth due to rising construction costs and labor availability.

Jacobs – Key risks to the earnings and to the stock include potential slowing backlog growth, losses on fixed price contracts, falling oil prices, and labor shortages.

Fluor – Key risks: (1) execution – could incur losses on power and infrastructure projects; (2) even weaker than expected bookings trends in the power business; (3) oil prices could fall; (4) higher risk from larger projects; (5) project delays or cancellations.

URS – Key risks include (1) government work in Iraq that slows more quickly than anticipated, (2) general cuts in defense or homeland security budgets, (3) a slowing economy limits state and local spending on infrastructure and other private sector projects, (4) integration of the Washington Group acquisition, (5) lawsuits related to the I-35W bridge/NYC building demolition project.

Tutor Perini – Key risks include: 1) Risk of losses due to potential cost overruns in fixed price contracts; 2) Execution of major casino projects due to possible capacity constraints; 3) Risk of adverse judgments in ongoing lawsuits resulting in material financial impact; 4) Overhang exists as CEO has registered to potentially sell a significant amount of company shares outstanding; 5) Political and sovereign risk may affect financial performance of work in process in Iraq and Afghanistan; and 6) Risk of further declines in backlog due to difficult credit and economic conditions which could delay new projects.

McDermott – The primary risks to McDermott's earnings and stock include falling oil prices, cost overruns on fixed price projects, and intense competition.

Babcock & Wilcox – The primary risks include sustained period of regulatory uncertainty and economic weakness, higher than expected R&D costs, higher than expected pension expense, competition for federal programs, and reductions in defense spending.



Statement of Risk

WESCO – The primary risks include a decline in U.S. industrial activity or a decline in non-residential construction activity, which could cause earnings to fall below our expectations.

KBR – The primary risks include difficulty estimating any given quarter how much revenue and income will be recognized due to % completion accounting. KBR also operates in markets that are primarily outside the U.S. with a particular emphasis on lesser developed markets that tend to be more volatile politically and economically. Additional risks include cost overruns from fixed price contracts. KBR's government services business is subject to troop withdrawal from Iraq, as well as bidding by competitors. KBR remains the subject of various investigations into its billing and bidding practices in the U.S. and elsewhere in the world.

Shaw Group – We believe the primary risks to the stock include potential for cost overruns on fixed price contracts, potential for further adverse results in legal matters, slower than expected development of the nuclear business, backlog cancellation risk, and risk of further write-downs of joint ventures.

AECOM – Key risks include slowing global economic growth, labor shortages and rising construction costs which could delay or cancel projects, and M&A related risks.

Willbros – Primary risks include potential losses on fixed price projects, management's execution of international expansion, oil and gas prices, and resolution of legacy issues.

Layne Christensen – Primary risks include economic weakness, falling commodity prices, competitive dynamics, operational risk, potential losses on fixed price contracts, acquisition integration risk, and contract pricing risk.

Foster Wheeler – Key risks to earnings and to the stock include slowing backlog growth, losses on fixed-price contracts, labor shortages, high material costs, project delays/cancellations, falling oil prices, regulatory uncertainty surrounding coal-fired power projects, further charges from asbestos litigation, and uncertainty over the future CEO transition.

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UBS 12-Month Rating	Rating Category	Coverage ¹	IB Services ²
Buy	Buy	54%	39%
Neutral	Hold/Neutral	39%	35%
Sell	Sell	7%	14%
UBS Short-Term Rating	Rating Category	Coverage ³	IB Services ⁴
Buy	Buy	less than 1%	33%
Sell	Sell	less than 1%	25%

^{1:}Percentage of companies under coverage globally within the 12-month rating category.

Source: UBS. Rating allocations are as of 30 June 2011.

UBS Investment Research: Global Equity Rating Definitions

UBS 12-Month Rating	Definition
Buy	FSR is > 6% above the MRA.
Neutral	FSR is between -6% and 6% of the MRA.
Sell	FSR is > 6% below the MRA.
UBS Short-Term Rating	Definition
Buy	Buy: Stock price expected to rise within three months from the time the rating was assigned because of a specific catalyst or event.
Sell	Sell: Stock price expected to fall within three months from the time the rating was assigned because of a specific catalyst or event.



^{2:}Percentage of companies within the 12-month rating category for which investment banking (IB) services were provided within the past 12 months.

^{3:}Percentage of companies under coverage globally within the Short-Term rating category.

^{4:}Percentage of companies within the Short-Term rating category for which investment banking (IB) services were provided within the past 12 months.

Required Disclosures (Continued)

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Forecast Stock Return (FSR) is defined as expected percentage price appreciation plus gross dividend yield over the next 12 months.

Market Return Assumption (MRA) is defined as the one-year local market interest rate plus 5% (a proxy for, and not a forecast of, the equity risk premium).

Under Review (UR) Stocks may be flagged as UR by the analyst, indicating that the stock's price target and/or rating are subject to possible change in the near term, usually in response to an event that may affect the investment case or valuation.

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Equity Price Targets have an investment horizon of 12 months.

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Companies Mentioned

Company Disclosures

Company Name	Reuters	12-mo rating	Short-term rating	Price	Price date
AECOM Technology Corp. 1, 5, 16	ACM.N	Buy	N/A	US\$23.58	02 Aug 2011
Babcock & Wilcox Co ¹⁶	BWC.N	Neutral	N/A	US\$24.42	02 Aug 2011
Fluor Corporation ^{4, 6a, 6b, 6c, 7, 13, 16}	FLR.N	Buy	N/A	US\$60.53	02 Aug 2011
Foster Wheeler Ltd. ^{5, 16}	FWLT.O	Buy	N/A	US\$27.02	02 Aug 2011
Jacobs Engineering Group, Inc. ¹⁶	JEC.N	Neutral	N/A	US\$37.72	02 Aug 2011
KBR, Inc. ^{4, 6a, 6c, 7, 16}	KBR.N	Buy	N/A	US\$33.92	02 Aug 2011
Layne Christensen Company ¹⁶	LAYN.O	Sell	N/A	US\$26.90	02 Aug 2011
McDermott International ^{5, 16}	MDR.N	Buy	N/A	US\$19.14	02 Aug 2011
Shaw Group Inc ^{4, 6a, 16, 20}	SHAW.N	Buy (CBE)	N/A	US\$25.62	02 Aug 2011
Tutor Perini Corp. ^{5, 16}	TPC.N	Buy	N/A	US\$15.46	02 Aug 2011
URS Corporation ^{4, 6a, 16}	URS.N	Neutral	N/A	US\$38.93	02 Aug 2011
WESCO International, Inc. 16	WCC.N	Buy	N/A	US\$47.82	02 Aug 2011
Willbros Group, Inc. ^{4, 5, 6a, 16}	WG.N	Neutral	N/A	US\$7.79	02 Aug 2011

Source: UBS. All prices as of local market close.

Ratings in this table are the most current published ratings prior to this report. They may be more recent than the stock pricing date

Source: UBS. AEST: Australian eastern standard time; BST: British summer

time; EDT: Eastern daylight time; JST: Japanese standard time.

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- UBS Securities LLC makes a market in the securities and/or ADRs of this company.
- Because UBS believes this security presents significantly higher-than-normal risk, its rating is deemed Buy if the FSR exceeds the MRA by 10% (compared with 6% under the normal rating system).

Source: UBS; as of 2 Aug 2011



Industrial

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