



2017 RICE GLOBAL E&C ANNUAL FORUM

Engineering

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ENGINEERING INDUSTRY TRENDS



- Gaps in industry training & commitment to technical excellence.
- Industry delegated innovation to technology providers & licensors.
- Licensors & process technology companies slowed investing & only addressed legislative or environmental needs.
- Lots of "trendy" trends pushed by suppliers, owners or EPC companies, some were great ideas, but did not last, or funding did not materialize.

ENGINEERING INDUSTRY TRENDS



- Economic cycles also had a significant impact on new ideas & innovation.
- Technology and IOT in other industries have advanced at great speed, while we continue to do the same.
- The next 20-30 years are going to be driven by new technologies and start-ups that will change the way we live and work.

Question:

Other trends?

CHALLENGES



- Young graduates no longer view our industry as a great, long term career.
- Procurement in owners organizations is still "driving out" cost and destroying innovation and efficiency.
- Driving risks to contractors with less experienced personnel on all sides (owners, suppliers & contractors) is a recipe for disaster.
- Uncertainty will reign (1) Price of crude (2) Geopolitics (3)
 "Clean" energy (4) Corruption

Question:

What are we doing to attract young talent? Will Latin America get its act together?

OPPORTUNITIES



- 1. IOT and data analytics is slowly catching on in our industry.
- 2. New graduates bring the expertise & open mind-ness to innovate & improve everything we do.
- 3. Low oil & natural gas prices are causing industry to standardize in refining similarly to what happened in petrochemicals a few decades ago.
- 4. Innovation is now a "must" in order to grow (and survive), but needs to become a standard part of doing business.

OPPORTUNITIES



- 5. Progress in dealing with corruption in some parts of the world will bring new opportunities.
- 6. Higher education is definitely seeing the need for change and are bringing in new technologies, innovation, big data & more multi-discipline engineering
- 7. Industry (those who are smart) see the need to integrate EPC, drive standardization & focus on running very efficient facilities (which is where the profits are!)

Question:

Who will be the Uber to our industry?

Is your company addressing innovation & new technology/systems effectively?