

Harry PEI

Email: harrydp@northwestern.edu

Research Interests

Game Theory, Monotone Methods, Political Economy, Law and Economics.

Employment

Assistant Professor in Economics, Northwestern University, Evanston, IL (2018 -)

Visiting Assistant Professor, Yale University, New Haven, CT (2023-2024)

Education

PhD in Economics, MIT, Cambridge, MA (2013 - 2018)

Thesis Committee: Daron Acemoglu, Drew Fudenberg, Juuso Toikka, and Alexander Wolitzky.

MA in Economics, Toulouse School of Economics, Toulouse, France (2011 - 2013)

BA in Mathematics, Tsinghua University, Beijing, China (2007 - 2011)

Honors & Awards

NSF Grant Recipient SES-1947021 “Monotone Methods in Reputations: Behavioral Predictions and Reputation Sustainability,” 2020-2023.

Northwestern University Career Development Grant 2023.

Review of Economic Studies European Tour 2018.

Robert Solow Prize for Graduate Student Excellence in Research and Teaching, MIT, 2018.

Best Graduate TA of the Year Award, Department of Economics, MIT, 2017.

Ho-Ching and Han-Ching Scholarship, MIT, 2016.

Department of Economics Fellowship, MIT, 2013-2015.

Jean-Jacques Laffont Fellowship, Toulouse School of Economics, 2011-2013.

Published Papers

1. Reputation Effects under Interdependent Values. *Econometrica*, 88(5), 2175-2202.
2. Reputation Building under Observational Learning. *Review of Economic Studies*, 90(3), 1441-1469.
3. Trust and Betrayals: Reputational Payoffs and Behaviors without Commitment. *Theoretical Economics*, 16(2), 449-475.
4. Repeated Communication with Private Lying Cost. *Journal of Economic Theory*, 210, 105668.
5. Reputation for Playing Mixed Actions: A Characterization Theorem. *Journal of Economic Theory*, 201, 105438.
6. Equilibrium Behaviors in Repeated Games. (with Yingkai Li) *Journal of Economic Theory*, 193, 105222.
7. A Reputation for Honesty. (with Drew Fudenberg and Ying Gao) *Journal of Economic Theory*, 204, 105508.
8. Communication with Endogenous Information Acquisition. *Journal of Economic Theory*, 160, 132-149.
9. Monotone Equilibria in Signalling Games. (with Shuo Liu) *European Economic Review*, 124, 103408.
10. When Does Restricting Your Opponent’s Freedom Hurt You? *Games and Economic Behavior*, 100, 234-239.

Working Papers

11. Reputation Effects under Short Memories. *Revise and Resubmit, Journal of Political Economy, accepted for presentation at EC'23.*
12. Robust Implementation with Costly Information. (with Bruno Strulovici) *Revise and Resubmit, Review of Economic Studies.*
13. Reputation Effects with Endogenous Records.
14. Reputational Bargaining and Inefficient Technology Adoption. (with Maren Vairo)
15. Crime Aggregation, Deterrence, and Witness Credibility. (with Bruno Strulovici)
16. Building Trust in Government: The Opportunities and Challenges of Adverse Shocks. (with Avidit Acharya and Edoardo Grillo)
17. Misspecified Beliefs about Time Lags. (with Yingkai Li)
18. Reputation with Strategic Information Disclosure.

Professional Activities

Reviewer: National Science Foundation, *Econometrica*, *Review of Economic Studies*, *Journal of Political Economy*, *American Economic Review*, *Quarterly Journal of Economics*, *AER Insights*, *Journal of Economic Theory*, *Theoretical Economics*, *Journal of Finance*, *AEJ-Micro*, *AEJ-Policy*, *Games and Economic Behavior*, *RAND Journal of Economics*, *Journal of the European Economic Association*, *International Economic Review*, *Journal of Mathematical Economics*, *Economic Letters*, *Journal of Law Economics and Organization*, *Journal of Economic Behavior and Organization*, *Journal of Public Economic Theory*, *Scandinavian Journal of Economics*.

Program Committee: EC (2023), WINE (2023, 2022).

Seminars: 2022-23 University of Pennsylvania, New York University, Bocconi University, Aalto University, University of Bonn, FGV-EPGE, University of New South Wales, **2021-22** Columbia University, Stanford University, CMU-University of Pittsburgh, UC Riverside, HKU-HKUST-CUHK joint theory seminar, Ecole Polytechnique, Paris Game Theory Seminar, IAE-CSIC and Autonomous University of Barcelona, **2020-21** University of Michigan, UCLA, Aalto University, Bilkent University, Peking University, Seminar in Economic Theory (SET), Virtual Formal Theory Workshop, One World Mathematical Game Theory Seminar. **2019-20** Paris School of Economics, Toulouse School of Economics, Ohio State University, Michigan State University, University of Wisconsin Milwaukee, Ecole Polytechnique, University of Warwick, Singapore Management University, Nanyang Technological University, McMaster University. **2018-19** University of Pennsylvania, Duke-UNC, University of Chicago, University of Texas Austin, University of Rochester, University of Toronto, University of Carlos III Madrid, CEMFI, MIT Sloan, Shanghai University of Finance and Economics, Tsinghua University, Peking University, Paris Game Theory Seminar, HEC Paris, University College London, Pennsylvania State University, Western University, ITAM. **2017-18** Princeton University, Harvard University, Northwestern University, UC Berkeley, Kellogg MEDS, University of Southern California, Queen Mary University of London, CERGE-EI Prague, University of Copenhagen, ITAM, Durham Business School, University of Warwick.

Conferences: Canadian Economic Theory Conference (2023, 2022, 2020), Sorbonne Workshop in Economic Theory for David Levine (2023), UChicago-Northwestern Theory Conference (2023), Organizational Economics Workshop (2023), Markets Contracts and Organizations Workshop (2023), AEA-ASSA Meeting (2022, 2021, 2020, 2015, 2013), 8th

Relational Contract Workshop (2022), CEPR Workshop on Contracts, Incentives and Information (2022), Conference for Drew Fudenberg's 65th birthday (2022), KIT-Paris-ZEW Market Design Workshop (2022), 6th Bargaining Workshop in Heidelberg (2022), Transatlantic Theory Workshop (2022, 2021, 2019, 2018), Northwestern-Toulouse IO Conference (2022), Southern Economic Association Annual Conference (2022), Cowles Foundation Theory Conference (2021), Theory Conference at Collegio Carlo Alberto (2021), Conference on Network Science (2021), Northwestern Law and Economics Conference (2021), Tsinghua University Alumni Conference (2021), Midwest Theory Conference (2021), SITE Political Economy Session (2020), UC Riverside Theory Workshop (2020), SITE Dynamic Game Session (2018,2016), SAET Conference (2019), Stony Brooks Game Theory Conference (2019), Arizona State University Theory Conference (2018), Minnesota-Chicago Accounting Theory Conference (2018), Communication Workshop in Montréal (2018), Kansas Theory Workshop (2018), Tsinghua BEAT Workshop (2018), Norms Actions and Games Workshop (2016).

Scheduled: SITE Dynamic Game Session, BFI Theory Conference, AEA-ASSA Meeting, University of Tokyo, Hitotsubashi University, National University of Singapore, University of Oxford, University College London, University of Pittsburgh, Brown University, University of Miami.

Teaching

Instructor for *Intermediate Microeconomics-II* (Spring 2019, 2020, 2023), *Economic Theory and Methods* (Spring 2021, 2022, 2023), and *Economics of Information* (Spring 2020) at Northwestern University.

Invited guest lectures on *Reputation Effects* at University of Pennsylvania (Spring 2023), Columbia University (Fall 2021), and Pennsylvania State University (Spring 2019).

References

Daron Acemoglu, Professor of Economics, MIT. Email: daron@mit.edu

Drew Fudenberg, Professor of Economics, MIT. Email: drew.fudenberg@gmail.com

Bruno Strulovici, Professor of Economics, Northwestern. Email: b-strulovici@northwestern.edu

Juuso Toikka, Associate Professor of Economics, Wharton. Email: toikka@wharton.upenn.edu

Alexander Wolitzky, Professor of Economics, MIT. Email: wolitzky@mit.edu

Personal Information

US permanent resident.